

2016 - PRESENT

# SELECT TENNESSEE BY THE NUMBERS

1

PROPERTY EVALUATION  
PROGRAM

2

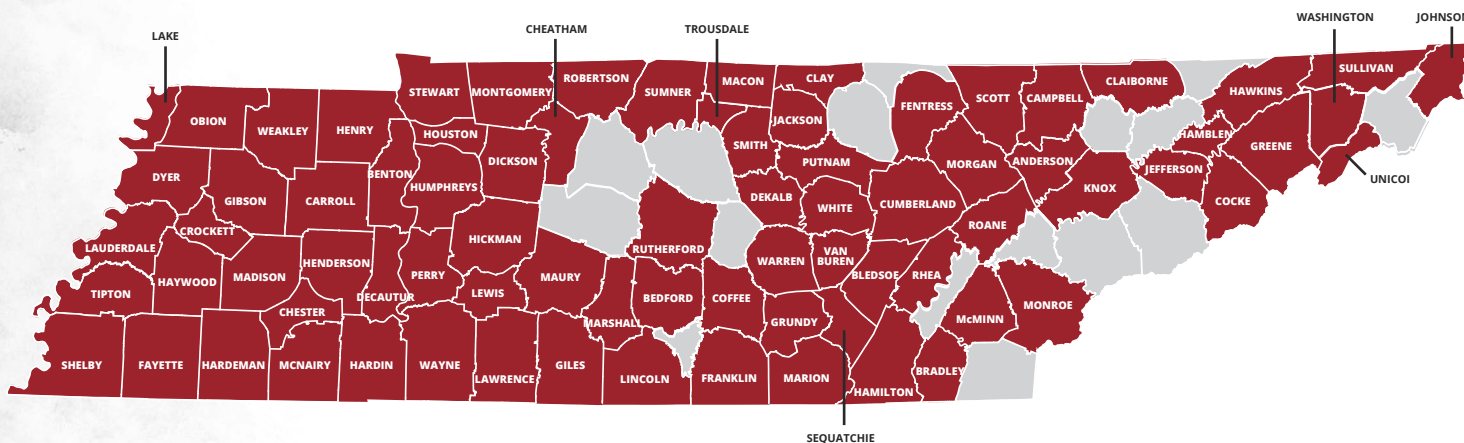
SITE DEVELOPMENT  
GRANT PROGRAM

3

CERTIFIED SITES  
PROGRAM

**\$35,328,286**

INVESTED IN **79** COUNTIES ACROSS THE STATE



**\$5,961,129**

INVESTED IN **14** DISTRESSED COUNTIES

**122**

TOTAL GRANTS AWARDED

**103**

PROPERTIES PREPARED  
FOR INVESTMENT

**\$1,463,991,000**

CAPITAL INVESTMENT GENERATED  
BY LANDED COMPANIES IN 14 COUNTIES

**19 COMPANIES**

LANDED ON A CERTIFIED SITE OR  
A SITE IMPROVED WITH A SITE  
DEVELOPMENT GRANT

**4,924**

JOBS CREATED BY  
LANDED COMPANIES

**265**

SITES  
EVALUATED

**23**

SITES  
CERTIFIED



1

## PROPERTY EVALUATION PROGRAM

**265** INDUSTRIAL SITES EVALUATED

**\$777,100**

TOTAL VALUE OF  
CONSULTING SERVICES

**61** SITES IN DISTRESSED COUNTIES

**49** COUNTIES WITH EVALUATED SITES

**11** DISTRESSED\* COUNTIES IMPACTED

The Property Evaluation Program's main goal is to expand the state's inventory of both industrial sites and existing buildings through an evaluation of a community's existing inventory that prioritizes where investment may be most beneficial and what steps may be needed to address issues and shortcomings.

Prepared and available industrial properties are essential for a community to be competitive for industrial recruitment. However, developing and maintaining this inventory is difficult and many communities have few quality properties available for the market. This program benefits communities through emphasizing the importance of and assisting with planning for the future. This includes both readying industrial properties for near-term development as well as creating a pipeline of properties for future development.

## SITE DEVELOPMENT GRANT PROGRAM

The Site Development Grant Program was designed to help Tennessee communities prepare to attract industrial development by providing funds to better position local industrial product.

Sites that receive SDG funds are required to actively pursue site certification.

2

**82** INDUSTRIAL SITES IMPROVED

**\$34,211,888**

TOTAL VALUE OF SITE  
DEVELOPMENT GRANTS

**100** GRANTS AWARDED

**60** TOTAL COUNTIES IMPACTED

**10** DISTRESSED\* COUNTIES IMPACTED

**23** INDUSTRIAL SITES CERTIFIED

**\$339,298**

TOTAL VALUE OF CONSULTING SERVICES  
AND CERTIFIED SITES GRANTS

**21** SITES  
IMPROVED

**22** GRANTS  
AWARDED

**24** TOTAL COUNTIES IMPACTED

**2** DISTRESSED\* COUNTIES IMPACTED

3

## CERTIFIED SITES PROGRAM

The Certified Sites program helps communities minimize the risks for private investment and job creation.

Launched in 2012, the program sets rigorous standards to give companies detailed and reliable information during the site selection process. The State of Tennessee utilizes the services of Austin Consulting to ensure sites meet the expectations and needs of both site selectors and companies. TNECD has established a reimbursable grant to assist communities with the preparation of sites. These grants are discretionary and are based on county tax tier.

\*AT TIME OF APPLICATION